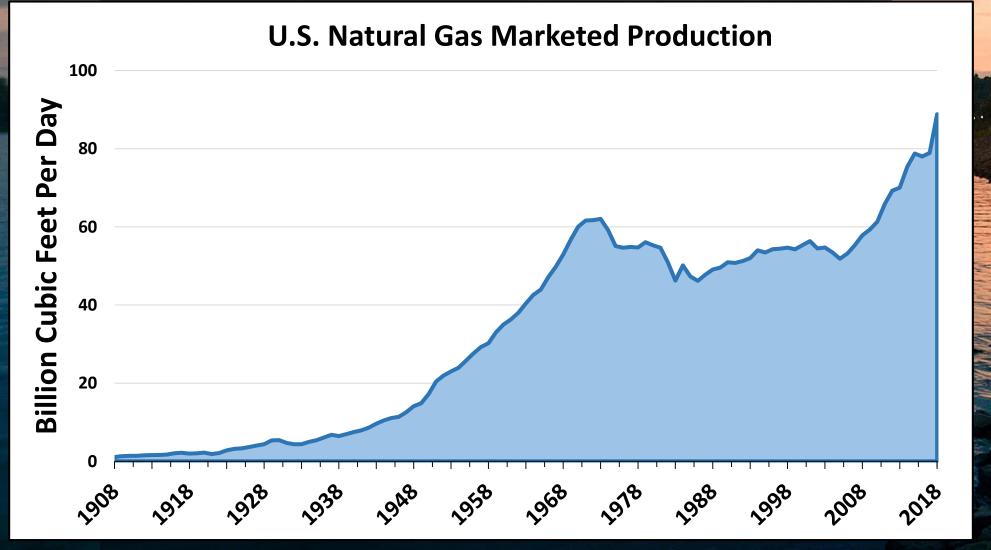


# South Eastern Ohio Oil and Gas Association

4/18/2019

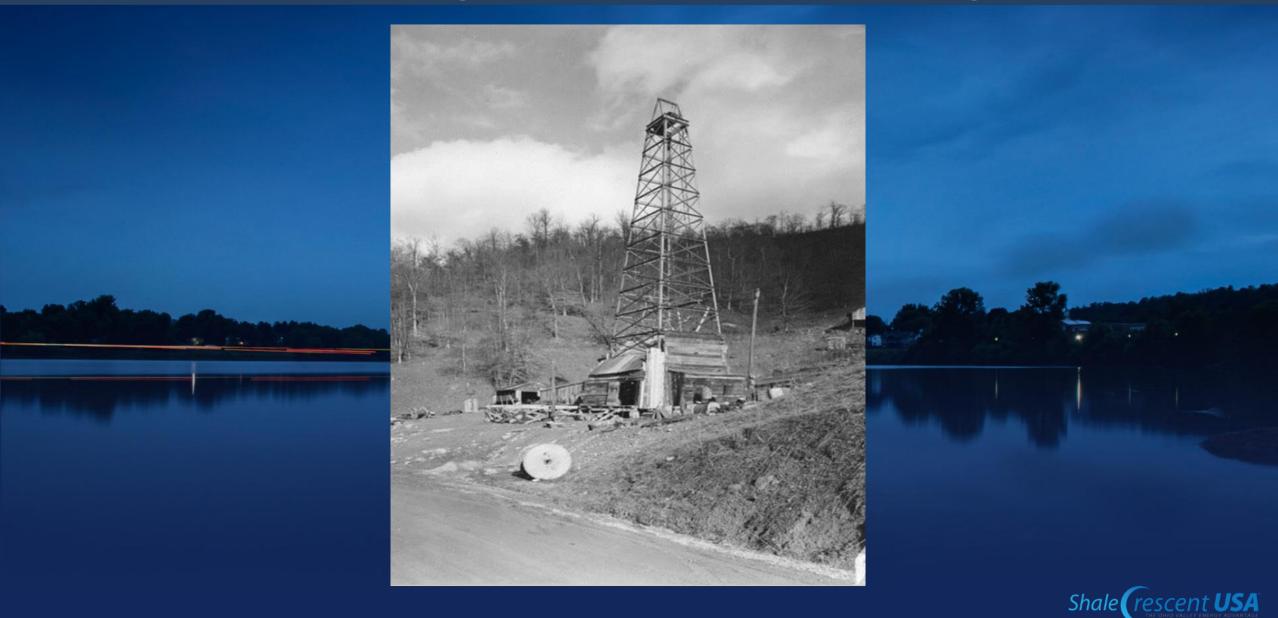
### **Historical U.S. Natural Gas Production**



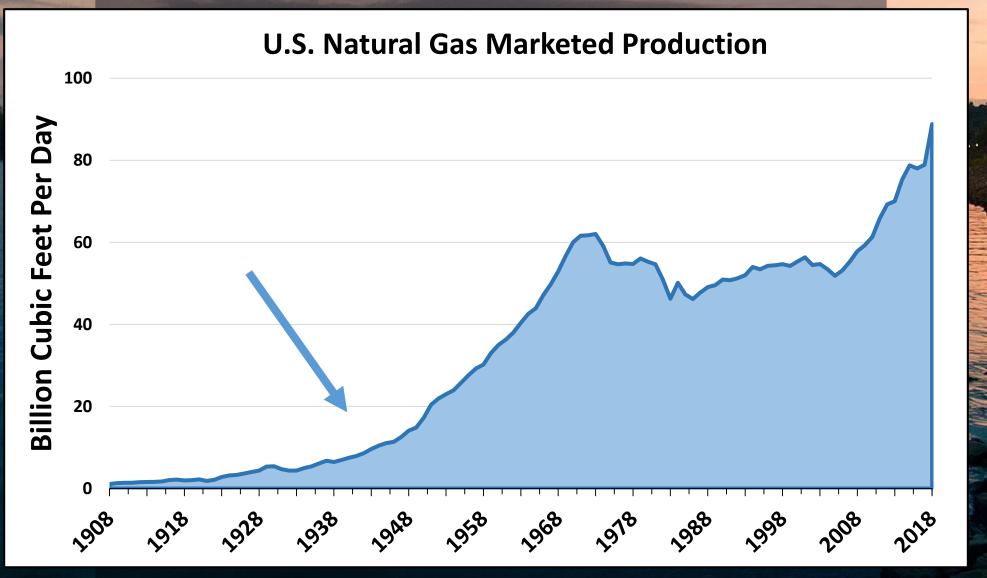
Shale rescent USA

Source: EIA.gov

## The Age of Vertical Drilling

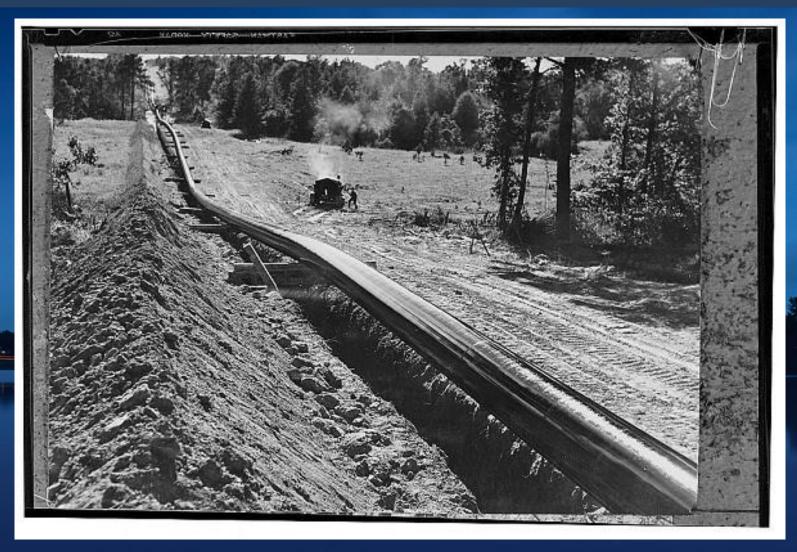


### Dramatic increase in Natural Gas Production – Post WWII



Shale rescent U

### The Age of Long Haul Pipelines & Hydraulic Fracturing



**Construction of the First Cross Country Pipeline - During WWII** 



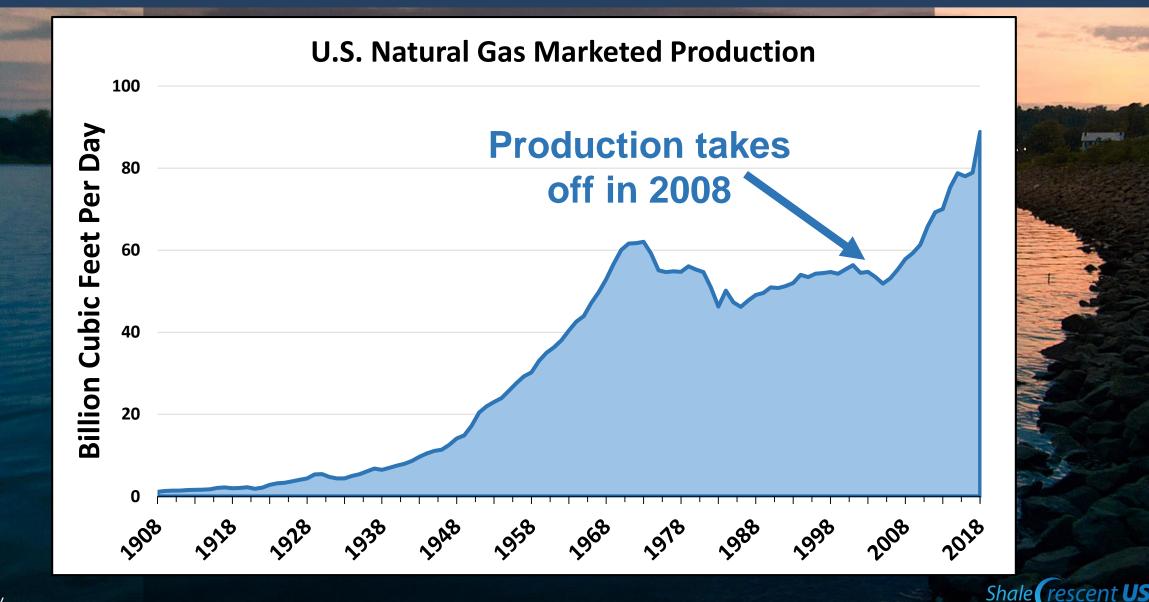
### The Age of Long Haul Pipelines & Hydraulic Fracturing



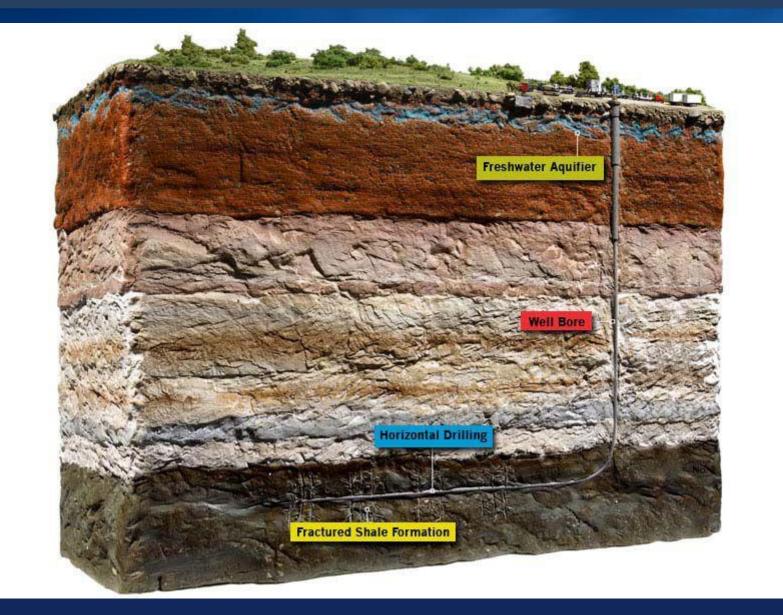
Early Hydraulic Fracturing - Late 1940's- Halliburton



### **Record U.S. Natural Gas Production:**



### The Age of Horizontal Drilling:





# How the industry responded in the past to increase production





### **Print Media: 275 Million Impressions**







### PETROCHEMICAL PROFITABILITY = Build on top of the feedstock + Build in the center of customers



## **Petrochemical Profitability =**

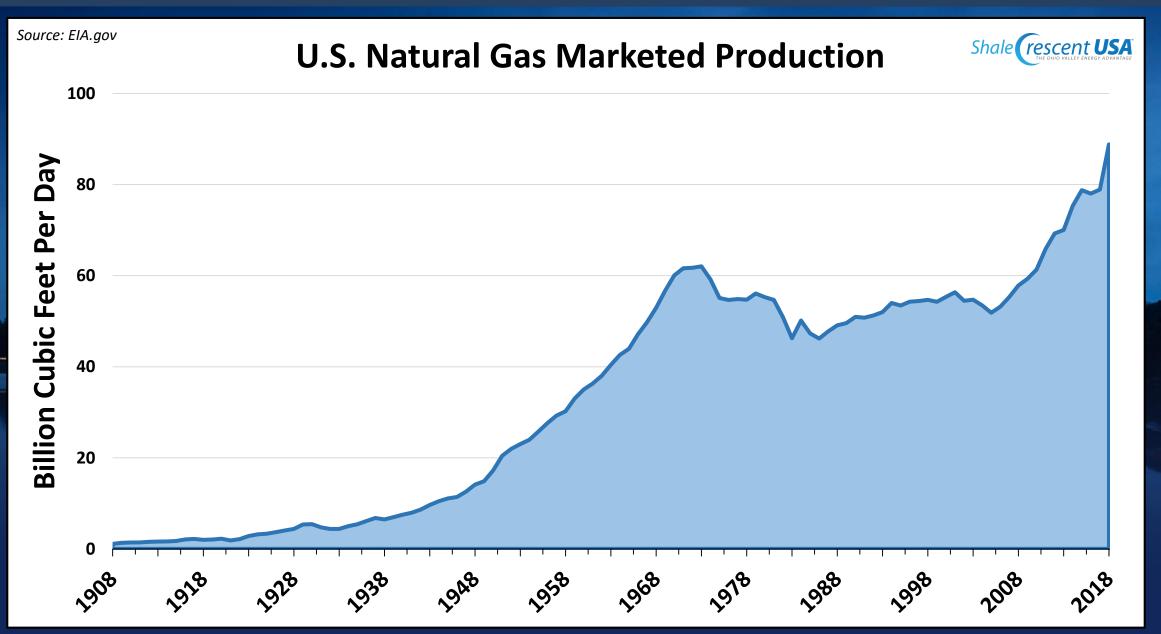
# **Build on top of the feedstock**

#### +

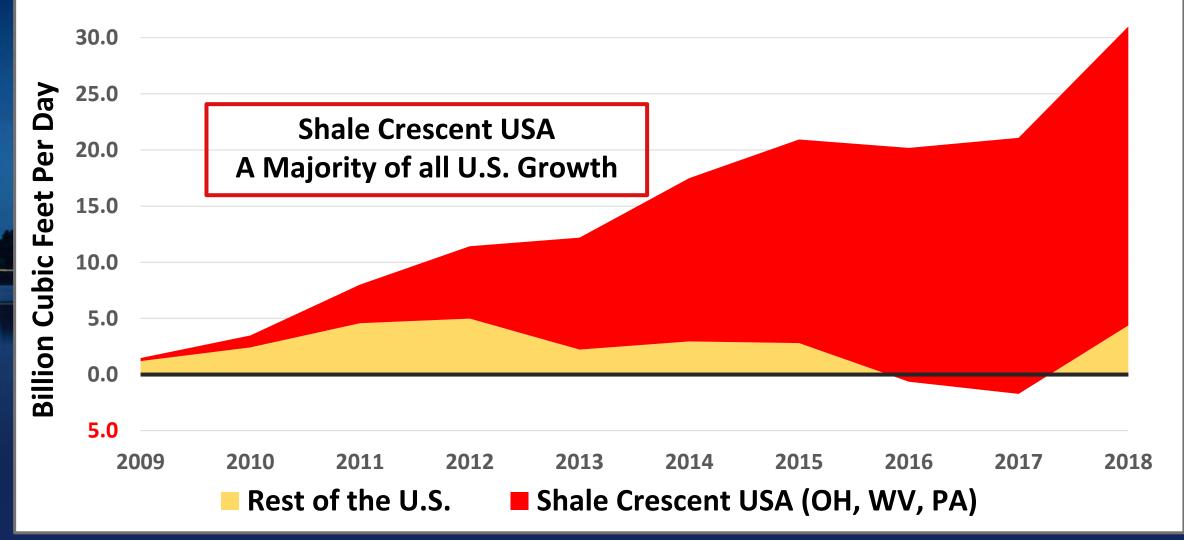
## **Build in the center of customers**



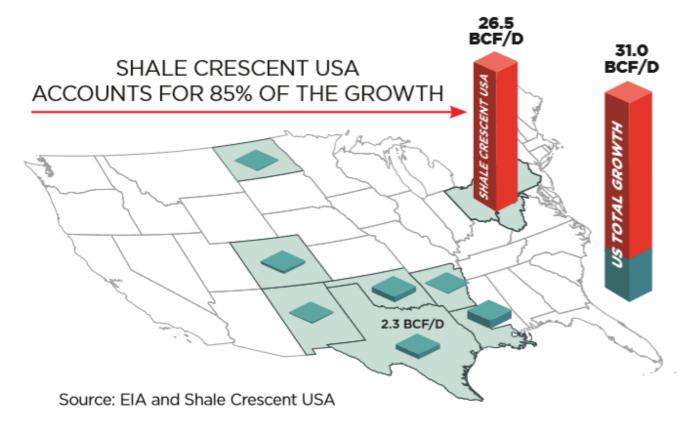
### **Record U.S. Marketed Natural Gas Production:**



# Growth in Marketed Natural Gas Production 2009 - 2018



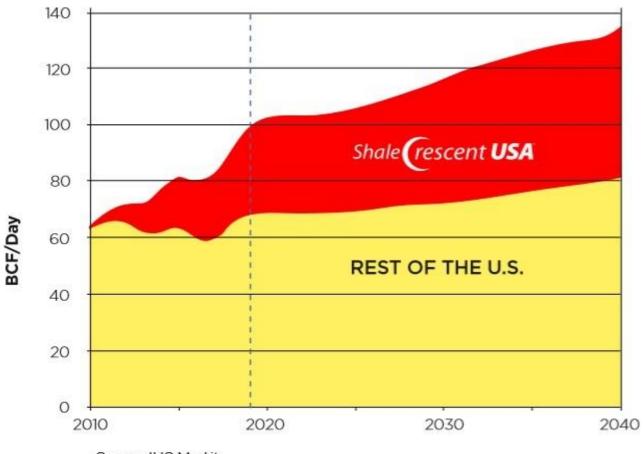
#### GROWTH IN MARKETED NATURAL GAS PRODUCTION 2008-2018



#### Shale Crescent USA:

- #1 U.S. Natural Gas Producing Basin
- #1 U.S. Natural Gas Producer
- #1 U.S. NGL Producer
- Produces more Natural Gas than Texas

Petrochemical Profitability = **Build on top of the feedstock** + Build in the center of customers



#### NATURAL GAS PRODUCTION

Source: IHS Markit

#### PROJECTED U.S. NATURAL GAS GROWTH

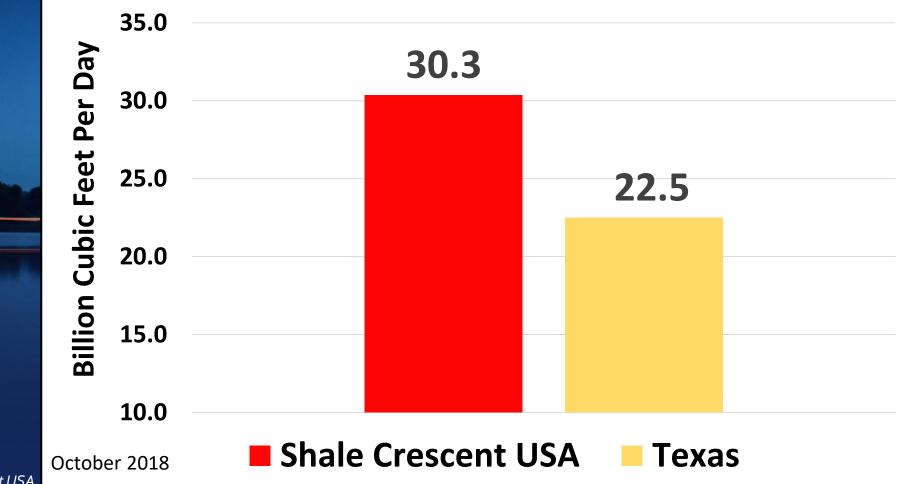
#### Shale Crescent USA:

- Currently accounts for 32% of total U.S. Natural Gas Production
- Will account for 45% of total U.S. Natural Gas production by 2040
- If Shale Crescent USA were a country, it would be the third largest Natural Gas producing country in the world

#### Petrochemical Profitability = Build on top of the feedstock + Build in the center of customers

## Shale Crescent USA Has Surpassed Texas in Natural Gas Production

#### **Marketed Natural Gas Production**



Shale rescent

Source: Shale Crescent USA



Source: Deloitte and Shale Crescent USA

# **Petrochemical Profitability =**

# Build on top of the feedstock + Build in the center of customers





#### MARKET PROXIMITY

- 50% of the U.S. Population is within a day's drive
- 70% of North American Polyethylene demand is within a day's drive\*
- 77% of North American Polypropylene demand is within a day's drive\*

\*Source: IHS Markit

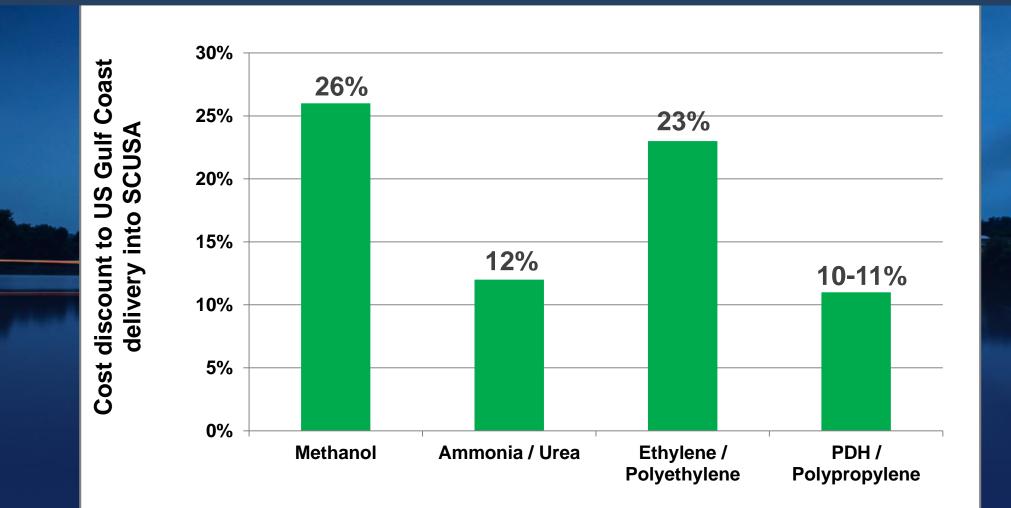
Petrochemical Profitability = Build on top of the feedstock + Build in the center of customers

# **Petrochemical Profitability =**

# Build on top of the feedstock + Build in the center of customers



### Shale Crescent USA Delivered Petrochemical Cost Advantage Over U.S. Gulf Coast



© 2019 IHS Markit

Shale rescent **USA** 

## **Polyethylene Facility: NPV15**

Shale Crescent USA facility is **4x Greater** than facility on **U.S. Gulf Coast.** 

1,000 900 800 700 600 500 400 300 200 100 **US Gulf Coast** Shale Crescent USA Plant location Source: IHS Markit © 2017: IHS Markit

Net present value in 2020, Shale Crescent USA versus the US

Gulf Coast (applying a 15% discount rate)

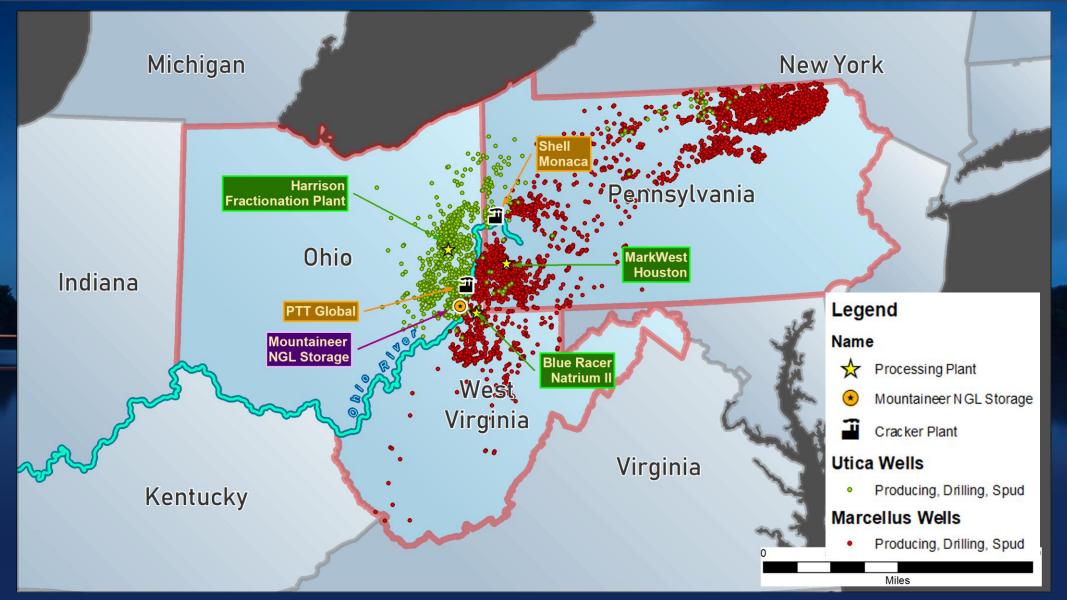


# **Petrochemical Profitability =**

# Build on top of the feedstock + Build in the center of customers



## Location Advantage:



Shale rescent USA

# Shipping Advantage:

is shed products

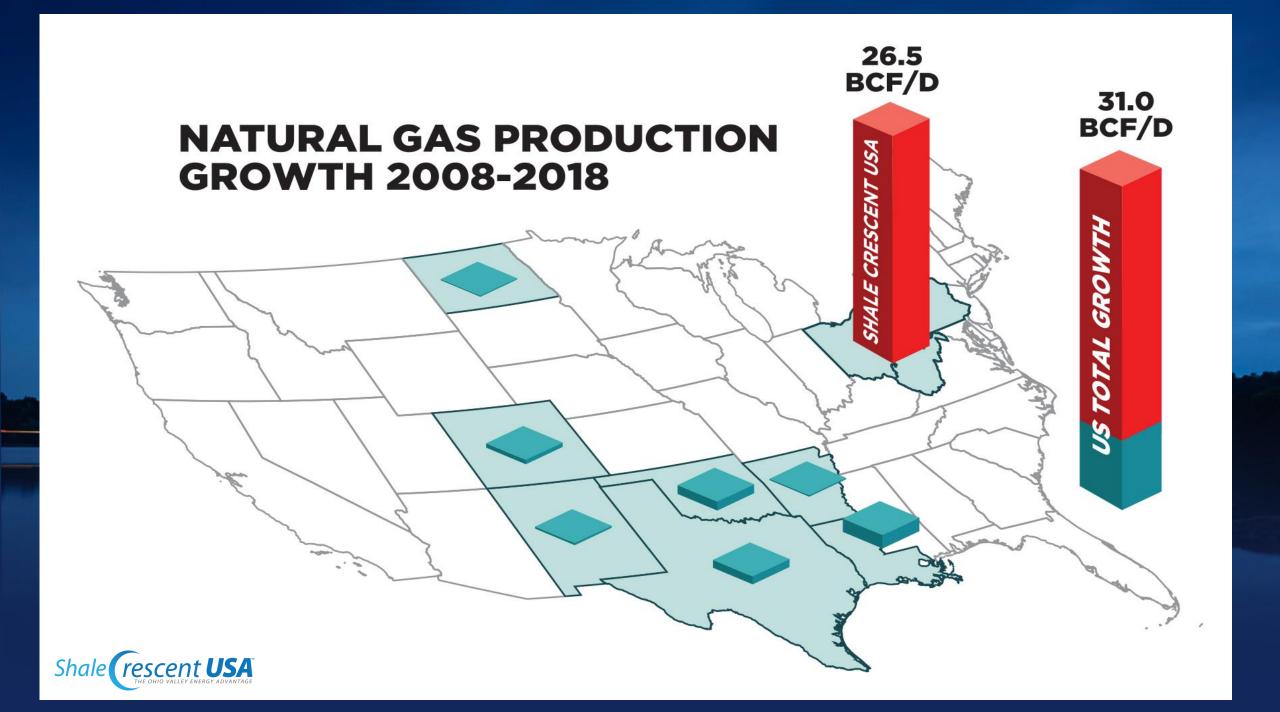
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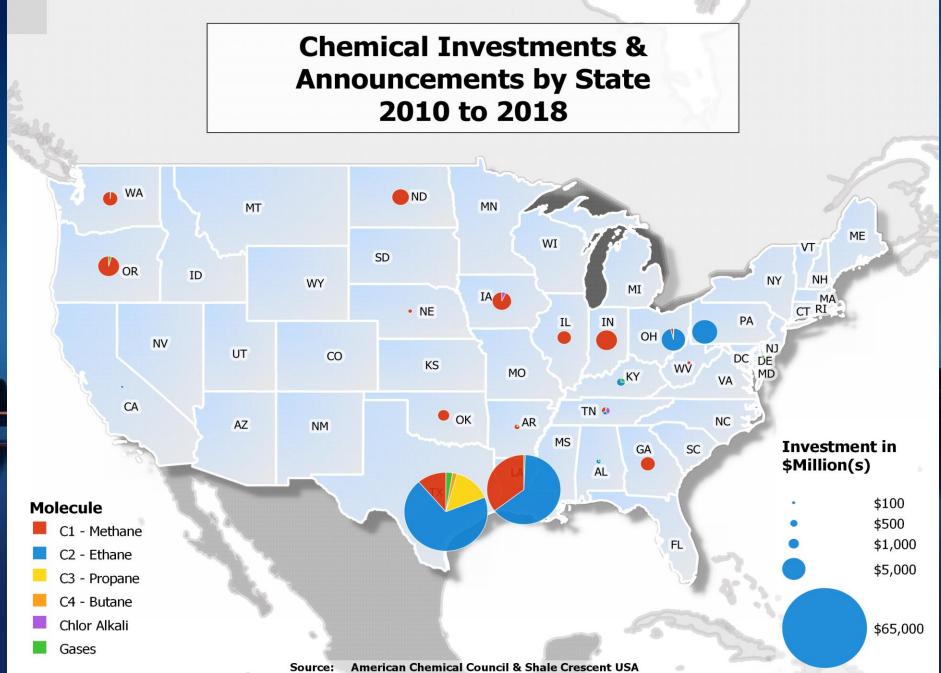
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rescent **USA** 





Shale rescent USA

### 2018 & 2019 World Petrochemical Conference:





## Thank You

Mark Schwendeman: Chairman Jerry James: Vice Chairman and Co-Founder Wally Kandel: Board Member and Co-Founder Greg Kozera: Director of Marketing and Sales Nathan Lord: Business Manager

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